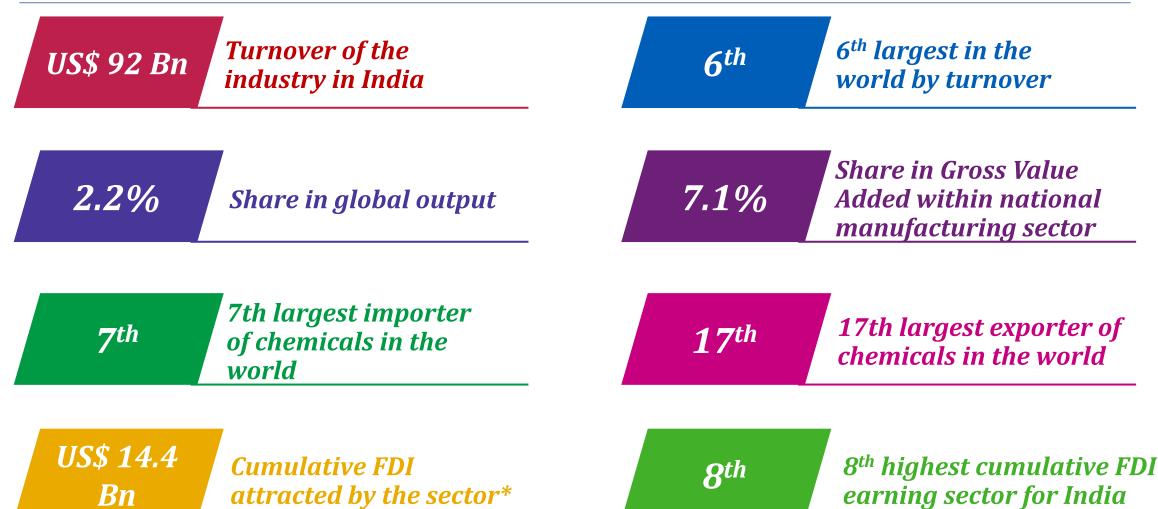


Chemicals and Petrochemicals Sector Profile

Indian Chemicals and Petrochemicals Industry: Quick Facts



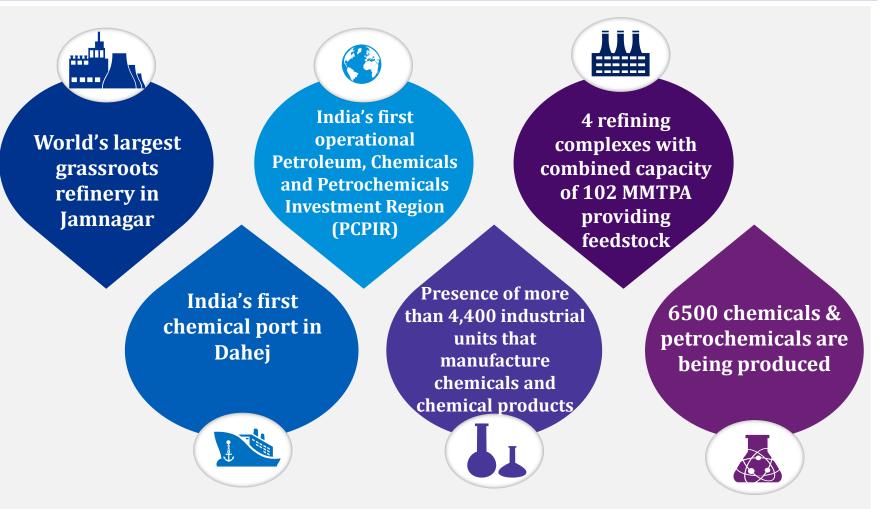


Snapshot of Gujarat's chemicals and petrochemicals industry



Gujarat accounts for 62 % of India's petrochemical production, 30% of other chemicals production & 40% of chemical exports (organic and inorganic)

- 50% share in exports of Inorganic Chemicals
- 39% share in exports of Organic Chemicals



Growth drivers for Gujarat's chemicals and petrochemicals industry



Manufacturing sector contributing over 30% to State GDP. Strong manufacturing sector leads to continued high demand for chemicals, petrochemicals and intermediates

Demand from the urban consumer: 43% of Gujarat's population resides in urban areas, fueling demand for consumer chemicals, plastics, paints, cosmetics etc.

Six Smart Cities being developed in Gujarat will lead to increased demand for Construction Chemicals and Paints

Presence of manufacturing units across the chemicals and petrochemicals value chain helps optimize supply chains and logistics costs

Gujarat is a major producer of crops such as wheat, rice, groundnut, bajra, castor, cotton and mango which ensures continued demand for fertilizers and agro-chemicals

Booming automotive sector in Gujarat will give rise to future demand for Automotive Chemicals Gujarat accounts for over 50% of India's polymer production. Plastics industry generates demand for petrochemical derivatives.

Strong presence across the petrochemicals value chain



2 LNG regasification 13% of India's Crude Oil ~150 MMTPA crude oil terminals with 15 MMTPA production and 5% of import capacity **Natural Gas production** combined capacity ओएनजीसी **GSPC** onec Reliance adani **102 MMTPA refining** >1 MMTPA cracking capacity across 4 complexes capacity Reliance Reliance opal ROSNEFT IndianOil Home to major petrochemical complexes Reliance Clusters of derivatives, plastics and

polymers manufacturing, spread across the State

Prominent chemicals and petrochemicals hubs and supporting infrastructure across the State





Sno.	Detail
1	Refining complex operated by Reliance Industries Ltd. (68 MMTPA)
2	Refining complex operated by Rosneft (20 MMTPA)
3	Refining complex operated by Indian Oil Corp. Ltd. (13 MMTPA)
4	PCPIR at Dahej
5	LNG terminal operated by Petronet LNG (10 MMTPA)
6	India's first dedicated Chemical Port at Dahej (2.5 MMTPA)
7	LNG terminal operated by Shell Hazira (5 MMTPA)
8	Chemicals and Petrochemicals Manufacturing Cluster: Vadodara, Ankleshwar, Bharuch, Dahej, Surat, Hazira
9	Chemicals and Plastics Manufacturing Cluster: Ahmedabad
10	Chemicals Manufacturing Cluster: Mithapur
11	Mundra Port
12	Sikka Oil Jetty (operated by Reliance Industries)
13	Vadinar Oil Terminal (operated by Kandla Port)
14	Upcoming Floating Storage and Regasification Unit (FSRU; floating LNG terminal) (5MMTPA)
15	Upcoming LNG terminal at Mundra by GSPC (5 MMTPA)

Leading exporter of 'Made in India' products and intermediates across the value chain



Petroleum Products

61% share in national exports; **1**st rank nationally

Value of exports: \$ 19.3 Bn

Inorganic Chemicals

50% share in national exports; **1**st rank nationally

Value of exports: \$ 363 Mn

Organic Chemicals

39% share in national exports; **1**st rank nationally

Value of exports: \$ 1.88 Bn

Dyes

71% share in national exports; **1**st rank nationally

Value of exports: \$ 1.4 Bn

Agro Chemicals

62% share in national exports; 1st rank nationally

Value of exports: \$ 1.3 Bn

Fertilizer

36% share in national exports; 2nd rank nationally

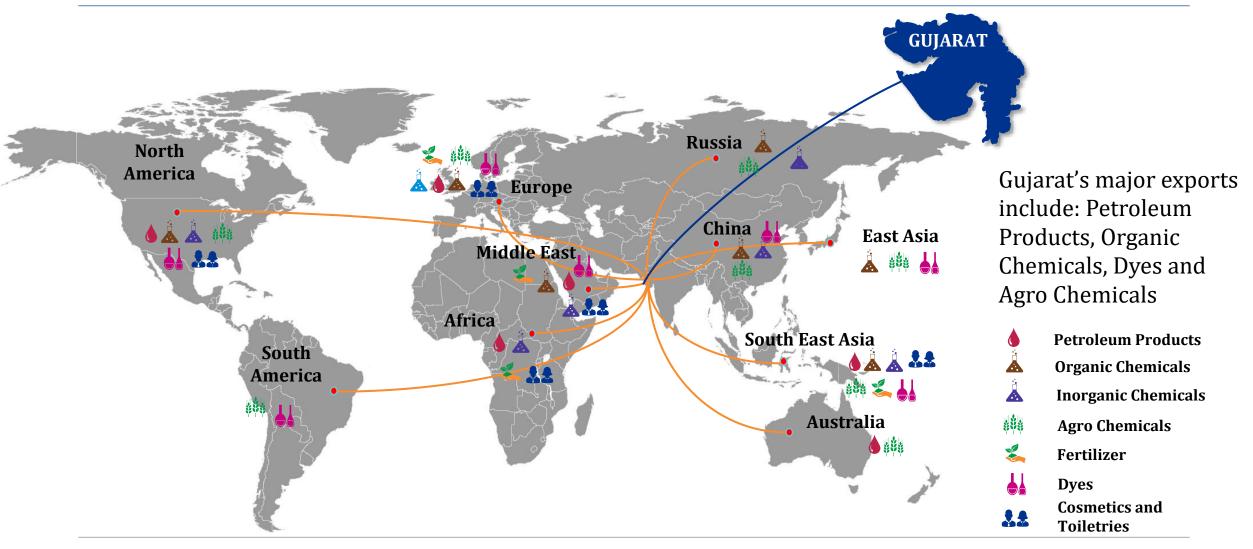
Value of exports: \$ 21 Mn

Cosmetics and Toiletries

35% share in national exports; **1**st rank nationally

Value of exports: \$ 500 Mn

Our chemicals, petrochemicals and intermediates serve markets around the world



Incentives offered under policies of Government of Gujarat



Assistance under Gujarat Industrial Policy, 2015

- Financial assistance for industrial infrastructure
- Incentives for developing Industrial Parks
- Assistance to set up Logistics Parks
- Assistance to labor intensive industries
- Assistance for environment management
- Special Incentives for Mega/ Innovative Projects

- Assistance schemes for MSMEs
 - ✓ Capital Investment Subsidy
 - ✓ Interest Subsidy
 - ✓ Venture Capital assistance
 - ✓ Assistance for quality certification and patent registration
 - ✓ Assistance for raising capital through SME Exchange
 - ✓ Market Development Assistance

Assistance under General Incentive Scheme, 2016

• Tax reimbursement based on quantum of investment and location of the project*

Assistance to Plastics Industry

- Interest Subsidy @ 7% per annum for interest payable on Term loans
- Tax reimbursement based on Fixed Capital Investment*

Partners in our progress





















































































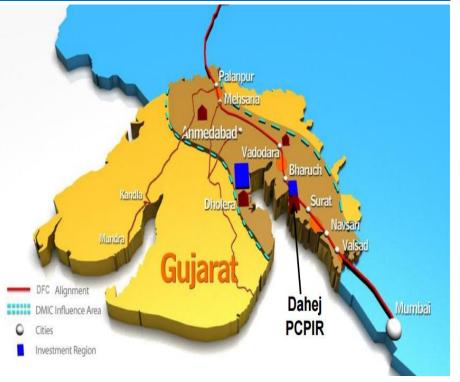
Petroleum, Chemicals and Petrochemicals Investment Region (PCPIR)

Preferred investment destination for chemicals and petrochemicals sector



- Special delineated investment region of 453 sq. km. planned for the manufacturing of petroleum products, chemicals and petrochemicals
- World class 1.1 MMTPA multi-feed cracker investment of \$ 4.6 Billion (INR 30,000 Crore)
- Presence across the entire chemical value chain which enables cost competitive production

Key information			
Investment Made & Committed in Manufacturing	\$ 27.4 Billion (INR 1,75,858 Crore)		
Investment in units that have commenced production	\$ 10.9 Bilion (INR 69,869 Crore)		
Investment in units that are under implementation	\$ 16.5 Billion (INR 1,05, 989 Crore)		
Investment on Infrastructure Development	\$ 2.5 Billion (INR 16,059 Crore)		



Investment by the Anchor Tenant



- ONGC Petro Additions Ltd. (OPaL), a JV of ONGC, GAIL and GSPC has developed a world scale 1.1 MMTPA multi-feed cracker in the PCPIR
- OPaL's unit at PCPIR, is the largest petrochemical plant in India, developed at an investment of \$ 4.6 Billion





The OPaL Cracker Unit was dedicated to the nation by Hon'ble Prime Minister Mr. Narendra Modi, in March 2017

Advantage of the PCPIR



Concentration of Petroleum, Chemical and Petrochemical estates around PCPIR

Rich natural resources and feedstock

Robust supporting infrastructure - road, rail, port, power, gas, water

Chemical Port and Storage Facility at Dahej

LNG regasification terminal at Dahej

Efficient waste management - effluent disposal pipelines, solid waste disposal sites

Quality Work Force, Peaceful Labour

Supporting infrastructure: Port Facilities

Existing Infrastructure

- Dahej Port: 11.7 MMTPA
- Liquid Chemical Terminal: 5 MMTPA
- LNG Terminal: 12.5 MMTPA
- Liquid fuel jetty: 2.12 MMTPA
- Bulk cargo jetty: 3.8 MMTPA

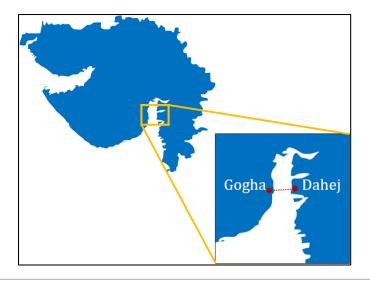
On-going development

- Gogha-Dahej Ro-Ro Ferry Service (distance between the two places reduced from 350 Km by road to 30 Km by sea)
- Jetty for handling Over Dimensional Cargo by Gujarat Maritime Board and Dahej SEZ Ltd.

Proposed future development

41 MMTPA port for Solid Cargo,
 Liquid Cargo and Container







Supporting infrastructure: Road, Rail & Air



Road

Existing Infrastructure

- 50 km of six lane Dahej-Bharuch State Highway connecting six lane Delhi-Mumbai National Highway and National Expressway
- Internal roads in Dahej PCPIR

Proposed development

 Ahmedabad Vadodara National Expressway to be extended to Mumbai

Airport



Existing Infrastructure

- 85 km from domestic airport at Surat
- 90 km from International airport at Vadodara
- 250 km from International airport at Ahmedabad

Proposed development

- Greenfield airport for PCPIR
- Airstrip at Ankleshwar

Rail



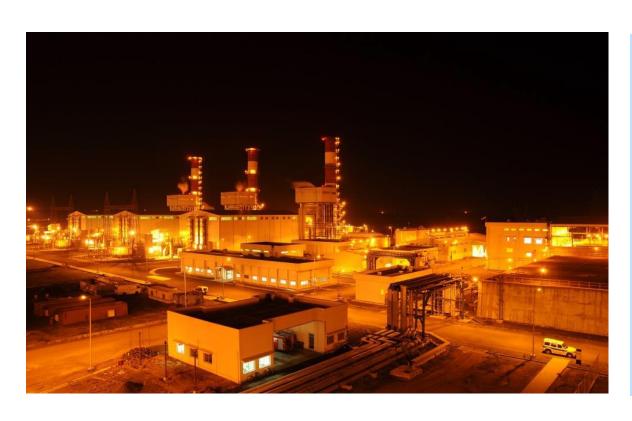
Existing Infrastructure

- Connected to Delhi Mumbai Broad Gauge railway line at Bharuch
- Bharuch –Dahej rail line (62 km) for both goods and passengers

Proposed development

- Delhi-Mumbai Dedicated Freight Corridor (DFC)
- Bharuch-Dahej broad gauge line to be connected to the DFC at Dayadra In.

Supporting infrastructure: Power Supply



Existing Infrastructure

- Four 220 KV sub-stations located at Dahej,
 Dahej SEZ, Rahiyad-Suva and Vilayat
- Seven 66 KV substations located at Dahej, Luna, Bhensali, Vilayat
- Gujarat Energy Transmission Corporation Limited (GETCO) has completed construction of 220 KV substation at Suva Dahej, which is operational
- 1600 MW gas based power plant by Torrent Power Ltd. in Dahej SEZ has been completed.

Proposed development

 Two 220 KV, one 44 KV & nine 66 KV substations are planned in Dahej & Saykha area respectively within PCPIR

Supporting infrastructure: Water, Effluent Disposal and Gas



Water



Existing Infrastructure

 GIDC supplies 25 MGD raw water drawn from Narmada river at Nandand Angareshwar

Proposed development

 Water supply scheme for 50 MGD water from Miyagam Branch Canal (130km) and 25 MGD water from Narmada River (65km)

Effluent Treatment



Existing Infrastructure

 90 MLD disposal pipeline of 40 km within PCPIR to dispose the effluent into deep sea (4.5 Km inside the sea)

Proposed development

- Setting up of a CETP with capacity of 40 MLD by GIDC in Dahej
- 90 MLD disposal pipeline and 40 MLD CETP at Saykha

Gas Network



Existing Infrastructure

 Gujarat Gas Company Limited (GGCL) owns and operates nearly 900 km of distribution pipelines in Bharuch district

Proposed development

 All gas suppliers to extend network

GIDC Saykha Chemical Zone



Saykha Industrial Estate, developed by Gujarat Industrial Development Corporation is part of Gujarat PCPIR, and lies within the impact area of Delhi Mumbai Industrial Corporation



Location:
Within PCPIR - Bharuch
District (Non-SEZ area)



Electricity cost, excluding taxes (\$/KWh):
Approx. 0.107



Total Area: 1,01,339 m2 Land Price: \$25/m2



Water availability: 50 MGD Water cost, excluding taxes (\$/m³): Approx. 0.445



Closest ports:

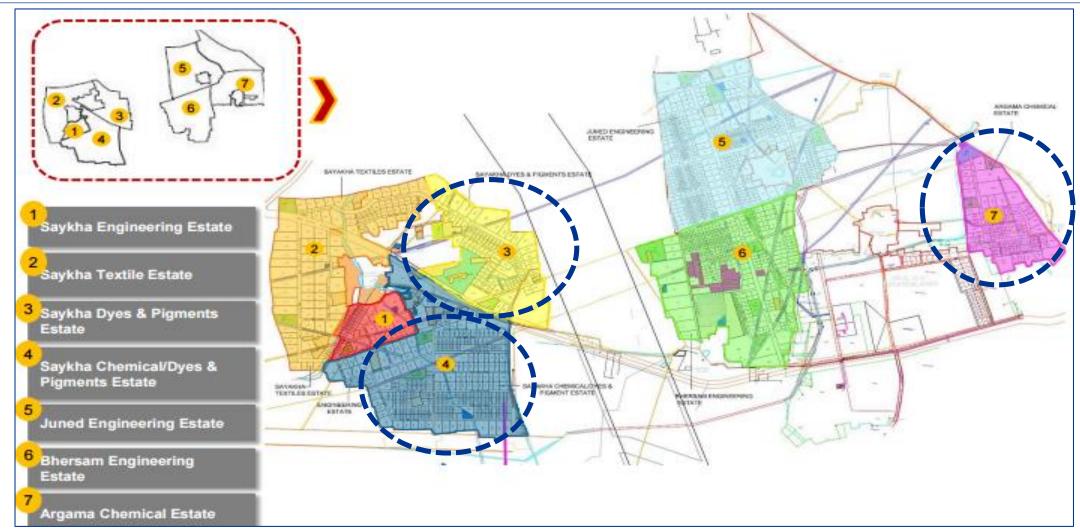
- Dahej within PCPIR
- Hazira 135 kms Railway Station:
- Bharuch -12 kms



LNG available in region (SCM)/day): 31.92 MMTPA LNG cost, excluding taxes (\$/SCM)): Approx. 0.385

Saykha industrial estate plan



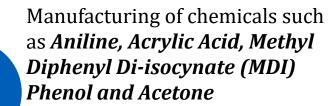


Investment opportunities in Gujarat's chemicals and petrochemicals industry



Manufacturing of *Specialty Chemicals*: Textile Chemicals,
Construction Chemicals,
Automotive Chemicals which are expected to be in high demand going forward

Development of dedicated Chemicals Logistics Park at PCPIR Dahej: Encompassing Container Freight Station (CFS), rail and road connectivity to port facilities; warehousing facilities Manufacturing of feedstock for polymer industry: *Ethylene and Propylene* to reduce import dependence and lower costs for domestic polymer manufacturing



Development of *Tank Farms* at Dahej PCPIR for storage of POL (Petroleum Oil and Liquids)

Thank you

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